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Committee Strategy and Policy Committee
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Summary of Financial Statements ended 30 September 2014

1. Purpose

For the Strategy and Policy Committee (the Committee) to receive the summary financial and performance report for the quarter ending 30 September 2014.

2. Background

This report enables a review of performance of Council activities.

3. Council Financial Summary

Overall, the operating surplus before transport improvements is favourable by \$2,687k relative to budget. When the transport improvement numbers and non-operational movements are included the financial results for the quarter were \$3,059k favourable compared to budget. This is mainly due to reduced expenditure in Public Transport, Catchment Management and Water Supply.

For Public Transport, this was largely due to increased patronage reported by KiwiRail and reduced rail expenditure.

In Catchment Management there were savings for Akura nursery, as well as reduced predator control and ecosystems expenditure due to the timing of projects.

Similarly with Water Supply, materials spend has been below budget due to timing of projects, coupled with lower depreciation as a result of adjustments made to asset values at 30 June 2014.

Details by Group follow in section 4.

3.1 Financial Summary

| Summary Income Statement \$(000)'s | Period ending 30 September 2014 | | | |
|--|---------------------------------|----------------|----------------|---------------|
| | Actual | Budget | Variance | Last Year |
| Regional Rates | 24,135 | 24,134 | 1 | 22,827 |
| Regional Water Supply Levies | 6,569 | 6,569 | - | 6,409 |
| Other Operating Revenue | 19,271 | 20,506 | (1,235) | 23,436 |
| Total Operating Revenue | 49,975 | 51,209 | (1,234) | 52,672 |
| Operational Costs | 50,315 | 54,228 | 3,913 | 52,249 |
| Operating Surplus / (Deficit) before Transport Improvements | (340) | (3,019) | 2,679 | 423 |
| Operating Surplus / (Deficit) from Transport Improvements | 3,343 | 2,957 | 386 | 842 |
| Operating Surplus before other movements | 3,003 | (62) | 3,065 | 1,265 |
| Non-operational movements | (6) | - | (6) | (242) |
| Operating Surplus / (Deficit) | 2,997 | (62) | 3,059 | 1,023 |

3.2 Financial Summary by Group

| Total operating surplus / (deficit) \$(000)'s | Period ending 30 September 2014 | | | |
|--|---------------------------------|----------------|--------------|--------------|
| | Actual | Budget | Variance | Last Year |
| Catchment Management | 1,723 | 1,278 | 445 | 893 |
| Forestry | (68) | (31) | (37) | 740 |
| Environmental Management | 35 | (10) | 45 | 243 |
| Regional Parks | (431) | (407) | (24) | 76 |
| Wairarapa Water Use project | (50) | (3) | (47) | (32) |
| Public Transport | 151 | (1,240) | 1,391 | 1,143 |
| Strategy & Community Engagement | 27 | (273) | 300 | 240 |
| WRS | 89 | 4 | 85 | 36 |
| Other Corporate | 144 | 174 | (30) | 68 |
| Emergency Management | 32 | (65) | 97 | (170) |
| Finance and Support | (242) | (286) | 44 | (246) |
| Total operational surplus / (deficit) | 1,410 | (859) | 2,269 | 2,991 |
| Investment Management | 2,291 | 2,412 | (121) | 2,310 |
| Business unit rates contribution | (2,501) | (2,500) | (1) | (2,600) |
| Total rates funded operating surplus / (deficit) | 1,200 | (947) | 2,147 | 2,701 |
| Water Supply | (1,540) | (2,072) | 532 | (2,278) |
| Total rates & levy funded operating surplus / (deficit) | (340) | (3,019) | 2,679 | 423 |
| Non-operational movements | | | | |
| Forestry cost of goods sold | (6) | - | (6) | (242) |
| Warm Greater Wellington | - | - | - | - |
| Public Transport net surplus / (deficit) on capital, improvement and investment projects | 3,343 | 2,957 | 386 | 842 |
| Total non-operational surplus / (deficit) | 3,337 | 2,957 | 380 | 600 |
| Total council surplus / (deficit) | 2,997 | (62) | 3,059 | 1,023 |

3.3 Forecast to 30 June 2015

Greater Wellington Regional Council (GWRC) is forecasting an operating deficit of \$10,651k (budget, a deficit of \$11,558k) for the year to 30 June 2015. This forecast excludes revenue and expenditure for public transport capital improvement projects and revaluations. Including these amounts, GWRC is forecasting a deficit of \$1,772k (budget, a deficit of \$2,350k). The primary difference is a forecast decrease in spend in Public Transport as well as favourable Investment Management returns. These are slightly offset by an increased depreciation in Parks.

Details by Group follow in section 4.

3.3.1 Financial forecast

| Summary Income Statement \$(000)'s | Year ended 30 June 2015 | | | |
|--|-------------------------|-----------------|--------------|----------------|
| | Forecast | Budget | Variance | Last Year |
| Regional Rates | 96,538 | 96,538 | - | 92,454 |
| Regional Water Supply Levies | 26,276 | 26,276 | - | 25,635 |
| Other Operating Revenue | 80,990 | 81,112 | (122) | 99,567 |
| Total Operating Revenue | 203,804 | 203,926 | (122) | 217,656 |
| Operational Costs | 214,455 | 215,484 | 1,029 | 217,154 |
| Operating Surplus / (Deficit) before Transport Improvements | (10,651) | (11,558) | 907 | 502 |
| Operating Surplus / (Deficit) from Transport Improvements | 8,727 | 9,051 | (324) | 3,587 |
| Operating Surplus before other movements | (1,924) | (2,507) | 583 | 4,089 |
| Non-operational movements | 152 | 157 | (5) | 18,961 |
| Operating Surplus / (Deficit) | (1,772) | (2,350) | 578 | 23,050 |
| Net fixed asset revaluations | - | - | - | 27,600 |
| Total council comprehensive income | (1,772) | (2,350) | 578 | 50,650 |

3.3.2 Financial forecast by Group

| Total operating surplus / (deficit) \$(000)'s | Year ended 30 June 2015 | | | |
|--|-------------------------|-----------------|--------------|---------------|
| | Forecast | Budget | Variance | Last Year |
| Catchment Management | 3,559 | 3,434 | 125 | 3,058 |
| Forestry | (82) | (122) | 40 | 330 |
| Environmental Management | 29 | 29 | - | (563) |
| Regional Parks | (1,656) | (1,342) | (314) | (1,989) |
| Wairarapa Water Use project | (12) | (12) | - | (78) |
| Public Transport | (4,155) | (4,680) | 525 | 4,229 |
| Strategy & Community Engagement | (362) | (362) | - | 391 |
| WRS | 17 | 17 | - | (39) |
| Other Corporate | 81 | 133 | (52) | (12) |
| Emergency Management | (337) | (337) | - | 177 |
| Finance and Support | (1,420) | (1,472) | 52 | (1,022) |
| Total operational surplus / (deficit) | (4,338) | (4,714) | 376 | 4,482 |
| Investment Management | 11,909 | 11,378 | 531 | 12,524 |
| Business unit rates contribution | (10,001) | (10,001) | - | (10,406) |
| Total rates funded operating surplus / (deficit) | (2,430) | (3,337) | 907 | 6,600 |
| Water Supply | (8,221) | (8,221) | - | (6,098) |
| Total rates & levy funded operating surplus / (deficit) | (10,651) | (11,558) | 907 | 502 |
| Non-operational movements | | | | |
| Revaluation of interest rate swaps and stadium advance | 159 | 159 | - | 3,868 |
| Revaluation of Transport Interest free debt | - | - | - | (1,560) |
| Revaluation of forestry (ETS and Trees) | - | - | - | 17,335 |
| Forestry cost of goods sold | (5) | - | (5) | (682) |
| Warm Greater Wellington | (2) | (2) | - | - |
| Public Transport net surplus / (deficit) on capital, improvement and investment projects | 8,727 | 9,051 | (324) | 3,587 |
| Total non-operational surplus / (deficit) | 8,879 | 9,208 | (329) | 22,548 |
| Total council surplus / (deficit) | (1,772) | (2,350) | 578 | 23,050 |
| Net fixed asset revaluations | - | - | - | 27,600 |
| Total council comprehensive income | (1,772) | (2,350) | 578 | 50,650 |

3.4 Capital expenditure

3.4.1 Capital expenditure by Group

Capital expenditure is \$3,784k below budget, year to date. This is due to lower spend by Catchment Management, Water Supply and the Public Transport improvement projects.

Public Transport improvement projects are mainly below budget due to the timing of payments for the Matangi trains. For Water Supply, projects are progressing however, as a result of timing of payments, these are below budget. In Catchment Management spend is below budget due to the timing of stop bank improvements in Waikanae and Otaki. Invoicing of external revenue for the Wairarapa Water Use Project occurred in October which brings this project back on track for the year.

Details by Group follow in section 4.

| Total capital and transport investment and improvement expenditure \$(000)'s | Period ending 30 September 2014 | | | |
|---|---------------------------------|---------------|--------------|--------------|
| | Actual | Budget | Variance | Last Year |
| Catchment Management | 402 | 976 | 574 | 408 |
| Forestry | - | - | - | 135 |
| Environmental Management | 19 | 48 | 29 | (413) |
| Regional Parks | 2 | 220 | 218 | 215 |
| Wairarapa Water Use project | 546 | 156 | (390) | 196 |
| Public Transport capital projects | 3,309 | 3,205 | (104) | 2 |
| Strategy & Community Engagement | 37 | - | (37) | 50 |
| Other Corporate | (17) | 5 | 22 | - |
| Emergency Management | - | - | - | - |
| Finance, ICT and Support | 118 | 350 | 232 | 237 |
| Total capital expenditure | 4,416 | 4,960 | 544 | 830 |
| Investment and property management | 13 | - | (13) | 55 |
| Total rates funded capital expenditure | 4,429 | 4,960 | 531 | 885 |
| Water Supply | 866 | 1,970 | 1,104 | 1,306 |
| Total rates & levy funded capital expenditure | 5,295 | 6,930 | 1,635 | 2,191 |
| Public Transport investment projects - GWRL | 1,553 | 3,702 | 2,149 | 7,800 |
| Total council capital and transport investment expenditure | 6,848 | 10,632 | 3,784 | 9,991 |

3.4.2 Capital expenditure forecast by Group

Capital expenditure is forecast to be \$1,960k more than budget by year end. This is primarily due to changes within Public Transport and ICT which are discussed in section 4.

| Total capital and transport investment and improvement expenditure \$(000)'s | Year ended 30 June 2015 | | | |
|---|-------------------------|---------------|----------------|---------------|
| | Forecast | Budget | Variance | Last Year |
| Catchment Management | 4,960 | 5,008 | 48 | 5,956 |
| Forestry | - | - | - | 240 |
| Environmental Management | 450 | 450 | - | (696) |
| Regional Parks | 1,168 | 1,168 | - | 212 |
| Wairarapa Water Use project | 825 | 825 | - | 627 |
| Public Transport capital projects | 4,829 | 5,286 | 457 | 1,091 |
| Strategy & Community Engagement | 197 | 197 | - | 228 |
| Other Corporate | 71 | 71 | - | 31 |
| Emergency Management | 70 | 70 | - | (14) |
| Finance, ICT and Support | 1,908 | 1,504 | (404) | 2,420 |
| Total capital expenditure | 14,478 | 14,579 | 101 | 10,095 |
| Investment and property management | - | - | - | 2,328 |
| Total rates funded capital expenditure | 14,478 | 14,579 | 101 | 12,423 |
| Water Supply | 8,125 | 8,125 | - | 10,069 |
| Total rates & levy funded capital expenditure | 22,603 | 22,704 | 101 | 22,492 |
| Public Transport investment projects - GWRL | 49,494 | 47,433 | (2,061) | 28,041 |
| Total council capital and transport investment expenditure | 72,097 | 70,137 | (1,960) | 50,533 |

4. Council Financial Performance by Group

4.1 Catchment Management

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------------|---------------------------------|--------------|------------|------------|-------------------------|--------------|------------|--------------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 9,181 | 9,152 | 29 | 8,379 | 33,663 | 33,250 | 413 | 32,873 |
| Operating expenditure | 7,458 | 7,874 | 416 | 7,486 | 30,104 | 29,816 | (288) | 29,815 |
| Operating surplus / (deficit) | 1,723 | 1,278 | 445 | 893 | 3,559 | 3,434 | 125 | 3,058 |
| Net capital expenditure | 402 | 976 | 574 | 408 | 4,960 | 5,008 | 48 | 5,956 |

Year to date

A favourable operating variance of \$445k, comprising higher revenue of \$29k and lower operating costs of \$416k.

Operating revenue is higher than budget due mainly to:

- A number of offsetting variances including additional Ministry for the Environment (Mfe) revenue for the Wairarapa Moana Clean Up Project, additional TBfree revenue for aerial control operations, reduced shingle revenue for Flood Protection, reduced internal revenue for aerial pest control and internal sales to Akura due to timing.

Operating expenditure was lower than budget due to:

- Reduced material purchases of \$235k for Akura due to timing and savings
- Additional Wairarapa Moana Clean Up expenditure of \$193k
- Reduced Predator Control expenditure of \$197k and Key Native Ecosystem expenditure of \$130k due to timing.

Capital expenditure is \$574k lower than budget, primarily due to:

- The timing of Flood Protection stop bank improvements in Waikanae and Otaki and the Resource Consent project

Forecast to 30 June 2015

The forecast operating surplus is \$125k above budget.

Operating revenue is forecast to be above budget due to:

- Mfe revenue of \$326k for the Wairarapa Moana Clean Up Fund
- Additional TBfree revenue of \$124k for pest control operations.

Operating expenditure is also forecast to be above budget due to:

- Expenditure of \$356k for the Wairarapa Moana Clean Up Project.

The forecast capital expenditure to June 2015 is expected to be \$48k lower than budget due to:

- The disposal of property at Tinui.

4.2 Environmental Management

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------------|---------------------------------|-------------|-----------|------------|-------------------------|-----------|----------|--------------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 4,070 | 3,850 | 220 | 3,855 | 15,622 | 15,422 | 200 | 15,467 |
| Operating expenditure | 4,035 | 3,860 | (175) | 3,612 | 15,593 | 15,393 | (200) | 16,030 |
| Operating surplus / (deficit) | 35 | (10) | 45 | 243 | 29 | 29 | - | (563) |
| Net capital expenditure | 19 | 48 | (29) | (413) | 450 | 450 | - | (696) |

Overall, a favourable operating variance of \$45k, comprising higher revenue of \$220k and higher expenditure of \$175k.

Operating revenue is ahead of budget primarily due to:

- External revenue is \$1,004k which is \$235k more than budget of which \$286k is for consent processing including additional on charging of consultants costs for the Roads of National Significance (RONS) projects.

Operating expenditure was higher than budget due mainly to:

- Direct costs (personnel, materials and consultants) of \$3,612k are \$201k more than budget mainly due to \$134k of RONS related legal and consultants costs and an additional \$54k for work on the Whaitua and Regional Plan.

Capital expenditure is \$29k lower than budget, primarily due to:

- Timing of spend on projects.

Forecast to 30 June 2015

The forecast operating surplus is in line with budget.

Operating revenue is forecast to be above budget due to:

- Forecast external revenue has been increased by \$200k for the RONS project recoveries.

Operating expenditure is also forecast to be above budget due to:

- Forecast consultants costs have been increased by \$200k to include additional consultants and legal costs for the RONS projects.

The forecast capital expenditure to June 2015 is expected to be in line with budget.

4.3 Forestry

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|---|---------------------------------|--------|----------|-----------|-------------------------|--------|----------|-----------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 168 | 78 | 90 | 3,990 | 432 | 313 | 119 | 11,199 |
| Operating expenditure | 236 | 109 | (127) | 3,250 | 514 | 435 | (79) | 10,869 |
| Cash Operating surplus / (deficit) | (68) | (31) | (37) | 740 | (82) | (122) | 40 | 330 |
| Revaluation of forestry (ETS and Trees) | - | - | - | - | - | - | - | 17,335 |
| Forestry cost of goods sold | (6) | - | (6) | (242) | (5) | - | (5) | (682) |
| Operating surplus / (deficit) | (74) | (31) | (43) | 498 | (87) | (122) | 35 | 16,983 |
| Net capital expenditure | - | - | - | 135 | - | - | - | 240 |

Overall, an unfavourable operating variance of \$43k.

Operating surplus is below budget primarily due to:

- Residual harvesting and legal costs from the sale of the forestry cutting rights.

Forecast to 30 June 2015

The forecast operating deficit is \$35k below budget due to savings in personnel costs.

4.4 Regional Parks

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--|---------------------------------|--------|----------|-----------|-------------------------|---------|----------|-----------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 1,546 | 1,515 | 31 | 1,585 | 6,247 | 6,247 | - | 6,501 |
| Operating expenditure | 1,977 | 1,922 | (55) | 1,509 | 7,903 | 7,589 | (314) | 8,490 |
| Operational Surplus / (deficit) before other items | (431) | (407) | (24) | 76 | (1,656) | (1,342) | (314) | (1,989) |
| Net capital expenditure | 2 | 220 | (218) | 215 | 1,168 | 1,168 | - | 212 |

An unfavourable operating variance of \$24k, largely due to increased depreciation costs following the infrastructure assets revaluation at year end.

Operating Revenue was higher than budget due to:

- Parks external income is \$31k higher than budget, mainly due to the on-charging of property costs associated with the Transmission Gully Project to the New Zealand Transport Agency (NZTA).

Operating expenditure was higher than budget due to:

- The main variance in Parks costs is the depreciation cost which has increased following the revaluation of Parks Infrastructure assets at June 2014. This is an ongoing variance so the forecast has been updated by \$314k to reflect this.

Capital expenditure was \$218k below budget due primarily to:

- Parks have a full year budget of \$1,186k. The budget includes \$456k for the Queen Elizabeth Park heritage project which will upgrade the Mackays

Crossing entrance. Capital work is being planned and will take place over the summer months.

Forecast to 30 June 2015

The forecast operating deficit is \$314k adverse to budget.

Operating revenue is forecast to be in line with budget.

Operating expenditure is forecast to be \$314k above budget due to:

Additional depreciation following the infrastructure revaluation in the previous year. Depreciation is a non-cash transaction.

The forecast capital expenditure to June 2015 is expected to be in line with budget.

4.5 Public Transport

| Public Transport | | | | | | | | | |
|--------------------------------|---------------------------------|---------|----------|-----------|-------------------------|---------|----------|-----------|--|
| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | | |
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year | |
| Operating revenue | 23,496 | 25,348 | (1,852) | 24,347 | 99,519 | 100,909 | (1,390) | 103,160 | |
| Operating expenditure | 23,345 | 26,588 | 3,243 | 23,204 | 103,674 | 105,589 | 1,915 | 98,931 | |
| Operating surplus / (deficit) | 151 | (1,240) | 1,391 | 1,143 | (4,155) | (4,680) | 525 | 4,229 | |

A favourable operating variance of \$1,391k, comprising lower expenditure of \$3,243k and reduced revenue of \$1,852k.

Operating revenue was below budget due to:

- Grants and subsidies revenue was \$1.8 million below budget which reflects the reduction in operational expenditure for the year.

Operating expenditure is below budget primarily due to:

- Rail contract costs were \$1.5 million below budget. The results reported by TranzMetro show that fare revenue was above budget by \$0.9 million and expenditure was below budget by \$0.6 million.
- Network operations and maintenance costs were \$0.3 million below budget because of reduced track maintenance costs, partly offset by increased vegetation control costs.
- Train maintenance expenditure was \$0.1 million below budget, primarily because of the late implementation of the extra late shift, reduced number of staff and less unplanned maintenance. A robust planned maintenance programme has meant lower unplanned maintenance costs on the Matangi and Ganz Mavag trains.
- Station expenditure was \$0.3 million, which is \$0.2 million below budget, primarily because of over accruals from last year and reduced year to date expenditure.
- Diesel bus operations expenditure was \$7.7 million which is \$0.2 million below budget primarily because bus inflation costs for the year were lower than budgeted.

- Trolley bus operations expenditure was \$1.9 million which is \$0.4 million below budget. The annual contribution adjustment for the trolley bus contract has not been finalised and therefore not accrued at this time, and there were cost reductions from services not run.
- Projects and planning expenditure was \$0.4 million below budget. The Integrated Ticketing Investigation was late commencing and the Bus Rapid Transit Implementation plan has not started.
- Public Transport Operating Model (PTOM) expenditure was \$0.7 million which is \$0.2 million above budget. The budget has been updated following a detailed project and expenditure review.
- Administration expenditure was \$2.8 million which is \$0.2 million below budget. Rail studies and investigation expenditure is now directly charged to Greater Wellington Rail Limited (GWRL) and has been separated out from the administration costs.
- There has also been less than budgeted expenditure in Bus Studies, Marketing and Communications, and Systems and Information.

Forecast to 30 June 2015

The forecast operating deficit of \$4,155k is \$525k better than budget.

Operating revenue is forecast to be below budget due to:

- Lower grants and subsidies revenue because of the reduction in expenditure detailed below.

Operating expenditure is also forecast to be below budget due to:

- Rail contract full year forecast expenditure is \$1.4 million below budget, because of increased fare revenue and lower expenditure.
- Projects and planning full year forecast expenditure is \$0.5 million below budget. The Bus Rapid Transit implementation plan is expected to start at a later date.
- PTOM full year forecast expenditure is \$1.0 million above budget. The budget has been updated following a detailed project and expenditure review. GWRC's share of the project will be funded through reserves because of the one-off nature of the expenditure.
- Administration full year forecast expenditure is \$0.6 million below budget. There are lower costs in rail assets management and GWRL administration charges. Rail studies and investigation expenditure is now directly charged to GWRL and has been separated out from the administration cost.

4.6 Public Transport capital expenditure, improvement projects and investment additions

Improvement projects relate to capital works where the underlying asset will not be directly owned by GWRC, and therefore are treated as operational expenditure in these accounts (trolley bus infrastructure renewals).

Investment additions relate to capital works where the underlying asset will be owned by our subsidiary, GWRL.

Capital projects are projects that improve (or create) assets owned by GWRC.

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|---|---------------------------------|--------------|--------------|--------------|-------------------------|---------------|----------------|---------------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 5,119 | 5,718 | (599) | 2,186 | 22,392 | 22,516 | (124) | 11,843 |
| Improvement Projects (Opex) | 189 | 768 | 579 | 1,213 | 5,711 | 5,492 | 219 | 4,601 |
| Operating expenditure - Other | 1,588 | 1,993 | 405 | 131 | 7,954 | 7,973 | (19) | 3,655 |
| Total operating expenditure | 1,777 | 2,761 | 984 | 1,344 | 13,665 | 13,465 | (200) | 8,256 |
| Operating surplus / (deficit) | 3,342 | 2,957 | 385 | 842 | 8,727 | 9,051 | (324) | 3,587 |
| Public Transport capital projects | 3,309 | 3,205 | (104) | 2 | 4,829 | 5,286 | 457 | 1,091 |
| Public Transport investment projects - GWRL | 1,553 | 3,702 | 2,149 | 7,800 | 49,494 | 47,433 | (2,061) | 28,041 |
| Capital and investment expenditure | 4,862 | 6,907 | 2,045 | 7,802 | 54,323 | 52,719 | (1,604) | 29,132 |

Overall, a favourable operating variance of \$385k due to reduced operating expenditure of \$984k and reduced revenue of \$599k.

Operating revenue was lower than budget due to:

- The Grant and Subsidies revenue was \$0.6 million below budget because of reductions in expenditure on improvement projects and investments detailed below.

Operating expenditure was lower than budget due to:

- Reduced finance costs of approximately \$0.3 million because of reduction in expenditure on improvement projects and investments.
- Trolley bus infrastructure renewals were \$0.6 million below budget because of reduced year to date expenditure and minimal cost has been incurred on the network wide fault protection safety system.

Capital and investment expenditure is \$2.0 million below budget due to:

This reduction in expenditure primarily relates to changes to the timing of projects expenditure including:

- New Matangi trains - \$2.3 million below budget because of some changes to the timing of payments.
- Station renewals and upgrades - \$0.1 million below budget primarily because of changes to the timing of payments.
- Security related rail improvements - \$0.1 million below budget. There is no cost incurred to date.
- Wellington depot and stabling - \$0.3 million above budget because of some changes to the timing of the project.
- Bus shelter and signage upgrades - \$0.1 million above budget because the work programme was brought forward.
- Customer information system - \$0.1 million below budget. The project was delayed but is now underway and is expected to be completed in the 2014/15 financial year.

Forecast to 30 June 2015

The unfavourable forecast operating variance relating to capital expenditure is \$324k. This is primarily a result of higher improvement project expenditure and reduced operating revenue.

The forecast net capital and investment expenditure is \$1,604k above budget.

This includes changes to the timing of expenditure relating to:

- Integrated Fares and Ticketing project - \$0.5 million below budget because the capital investment in the project is not expected to commence this year.
- Park and Ride land - \$0.1 million above budget. GWRC purchased land in Tawa and Petone for Park and Ride use. A higher price was paid for the land in Tawa than budgeted.
- Customer information systems – \$0.1 million below budget. The Call Handing System project is now managed by ICT.
- New Matangi trains - \$1.8 million above budget. Overall, the Matangi 1 and Matangi 2 trains are expected to be delivered within budget.
- Wellington depot and stabling - \$0.3 million above budget.

4.7 Strategy & Community Engagement

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------------|---------------------------------|--------------|------------|------------|-------------------------|--------------|----------|------------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 1,081 | 1,052 | 29 | 1,071 | 4,952 | 4,952 | - | 4,698 |
| Operating expenditure | 1,054 | 1,325 | 271 | 831 | 5,314 | 5,314 | - | 4,307 |
| Operating surplus / (deficit) | 27 | (273) | 300 | 240 | (362) | (362) | - | 391 |
| Net capital expenditure | 37 | - | (37) | 50 | 197 | 197 | - | 228 |

Overall, a favourable operating variance of \$300k, comprising lower expenditure of \$271k and increased revenue of \$29k.

Operating revenue is in line with budget.

Operating expenditure was lower than budget due to:

- Reduced expenditure on consultants, materials and supplies due mainly to timing of the projects including the Regional Land Transport Plan.
- Reduced expenditure on Iwi Projects and GWRC capacity training to date.
- Printing costs for the Annual Report 2013/14 are still to come in.

Forecast to 30 June 2015

The forecast operating deficit is in line with budget.

4.8 Wellington Regional Strategy

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------------|---------------------------------|----------|-----------|-----------|-------------------------|-----------|----------|-------------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 1,161 | 1,162 | (1) | 1,158 | 4,650 | 4,650 | - | 4,631 |
| Operating expenditure | 1,072 | 1,158 | 86 | 1,122 | 4,633 | 4,633 | - | 4,670 |
| Operating surplus / (deficit) | 89 | 4 | 85 | 36 | 17 | 17 | - | (39) |

Overall, a favourable operating variance of \$85k, comprising lower expenditure of \$86k.

Operating expenditure was higher than budget due to:

- Reduced expenditure on consultants due mainly to timing of payments to external parties.

Forecast to 30 June 2015

The forecast operating surplus is in line with budget.

4.9 People and Capability

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------|---------------------------------|--------|----------|-----------|-------------------------|--------|----------|-----------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 822 | 816 | 6 | 858 | 3,262 | 3,262 | - | 3,436 |
| Operating expenditure | 604 | 647 | 43 | 807 | 3,223 | 3,171 | 52 | 3,452 |
| Operating surplus / (deficit) | 218 | 169 | 49 | 51 | 39 | 91 | (52) | (16) |
| Net capital expenditure | - | 5 | 5 | - | 35 | 35 | - | 31 |

Overall, a favourable operating variance of \$49k, comprising largely of lower expenditure of \$43k.

Forecast to 30 June 2015

The forecast operating surplus is \$49k below budget due to additional resourcing in this group whilst the Chief Financial Officer role is vacant. This is offset by a reduction in Finance, ICT and Support.

4.10 Finance ICT and Support

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------|---------------------------------|--------|----------|-----------|-------------------------|---------|----------|-----------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 1,517 | 1,557 | (40) | 1,433 | 6,228 | 6,228 | - | 6,926 |
| Operating expenditure | 1,759 | 1,843 | 84 | 1,679 | 7,648 | 7,700 | 52 | 7,948 |
| Operating surplus / (deficit) | (242) | (286) | 44 | (246) | (1,420) | (1,472) | 52 | (1,022) |
| Net capital expenditure | 118 | 350 | 232 | 237 | 1,908 | 1,504 | (404) | 2,420 |

Overall, a favourable operating variance of \$44k.

Operating revenue and expenditure is in-line with budgeted expectations.

Capital expenditure for the year is \$118k less than budget primarily due to:

- The Hummingbird document management system replacement is underway, but shared service reviews have meant that the project will be delivered later in the year.

Forecast to 30 June 2015

The forecast operating deficit is \$52k below budget.

The forecast capital expenditure to June 2015 is expected to be \$404k higher than budget due to:

- The project to upgrade the Digital Radios has been brought forward to line up with other agencies reviews.

4.11 Emergency Management

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------|---------------------------------|--------|----------|-----------|-------------------------|--------|----------|-----------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 718 | 737 | (19) | 424 | 2,869 | 2,869 | - | 2,932 |
| Operating expenditure | 686 | 802 | 116 | 594 | 3,206 | 3,206 | - | 2,755 |
| Operating surplus / (deficit) | 32 | (65) | 97 | (170) | (337) | (337) | - | 177 |
| Net capital expenditure | - | - | - | - | 70 | 70 | - | (14) |

Overall, a favourable operating variance of \$97k comprising lower revenue of \$19k and lower expenditure of \$116k.

Operating revenue is running to budget.

Operating expenditure is lower than budget due to:

- Timing of community projects now expected later in the financial year.

Forecast to 30 June 2015

The forecast operating deficit is in line with budget.

4.12 Warm Greater Wellington

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------|---------------------------------|--------|----------|-----------|-------------------------|--------|----------|-----------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 579 | 686 | (107) | 428 | 2,742 | 2,742 | - | 2,732 |
| Operating expenditure | 579 | 686 | 107 | 428 | 2,744 | 2,744 | - | 2,732 |
| Operating surplus / (deficit) | - | - | - | - | (2) | (2) | - | - |

Overall, a break-even position, comprising lower revenue of \$107k and lower expenditure of \$107k.

Operating revenue is lower than budget due to:

- Rates revenue is below budget as the rates are calculated on the actual outstanding advances at 30 June 2014 which were lower than budgeted. This was due to a lower cash level of advances provided in 2013/14 and a much larger than expected number of full repayments as houses sold and rates being set after the budgets were adopted.

Operating expenditure is lower than budget due to:

- The accounting treatment for this programme is that expenditure will match revenue as the programme progresses, resulting in a nil surplus / deficit. The costs of the programme are amortised back in line with the rates revenue.
- Only the ratepayers participating in the scheme fund this programme.

Forecast to 30 June 2015

The forecast operating result is in line with budget.

4.13 Investment Management

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|--------------------------------------|---------------------------------|--------------|--------------|---------------|-------------------------|---------------|------------|---------------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Revenue | 2,009 | 1,631 | 378 | 7,988 | 9,354 | 8,738 | 616 | 7,417 |
| Internal Interest Recovery | 3,533 | 3,868 | (335) | 14,531 | 15,461 | 15,471 | (10) | 14,685 |
| Operating revenue | 5,542 | 5,499 | 43 | 22,519 | 24,815 | 24,209 | 606 | 22,102 |
| Expenditure | 3,010 | 2,865 | (145) | 8,659 | 11,781 | 11,786 | 5 | 8,853 |
| Internal Reserve Costs | 241 | 222 | (19) | 1,004 | 966 | 886 | (80) | 901 |
| Operating expenditure | 3,251 | 3,087 | (164) | 9,663 | 12,747 | 12,672 | (75) | 9,754 |
| Operating surplus / (deficit) | 2,291 | 2,412 | (121) | 12,856 | 12,068 | 11,537 | 531 | 12,348 |
| Net capital expenditure | 13 | - | (13) | 55 | - | - | - | 2,328 |

Overall, an unfavourable variance of \$121k compared with budget.

- Revenue is \$378k above budget and is mainly due to prefunded debt. The investments stemming from the forestry cutting rights sale have been invested at higher interest rates than budget.
- Interest Recovery from internal loans is \$335k unfavourable. Capex has been at a slower pace leading to lower internal loans and consequential interest recovery from the business units.
- Total direct expenditure (interest costs, personnel, consultants and materials) is \$145k unfavourable, mainly due to higher interest expense as a result of prefunding debt.
- Internal Reserve Investment costs where Invest Management pays the business units interest on their reserve funds is \$19k unfavourable to budget due to higher reserve opening balance than budgeted.

Capital expenditure is \$13k for the year which is related to the design for the Upper Hutt Depot upgrade.

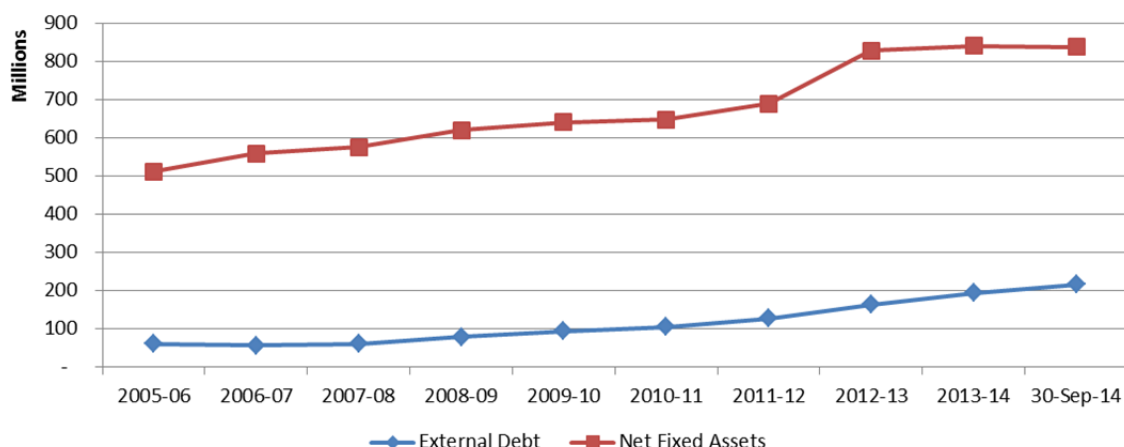
Forecast to 30 June 2015

The forecast operating surplus is forecasted to be \$531k above budget.

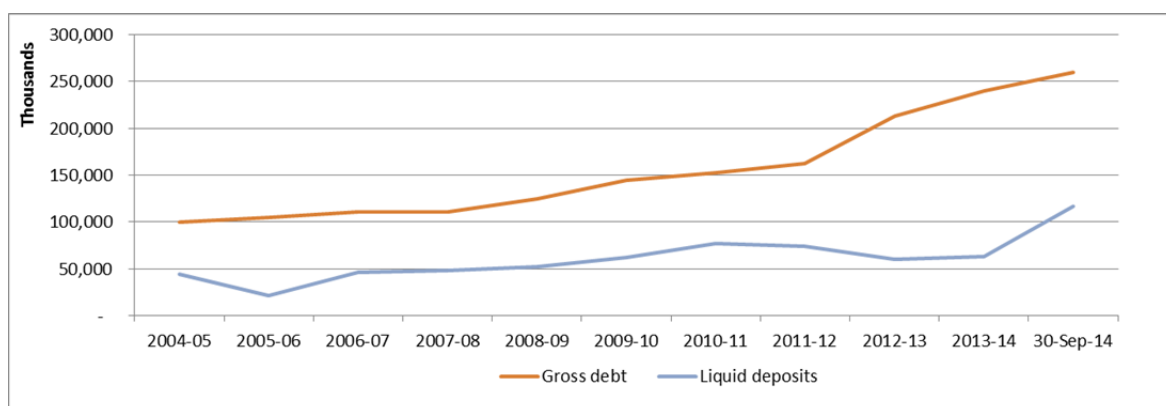
Operating revenue is forecast to be \$606k above budget due to higher than budgeted investment revenue, mainly resulting from prefunded debt. We are forecasting to receive higher rates than budgeted due to banks continuing to pay higher margins over the 90 day benchmark rate.

Operating expenditure is forecast to be \$75k above budget due higher interest expenditure on reserves, as the opening balance was higher than budgeted.

External Debt and Assets



External Debt and Cash investments



- External Debt including WRC Holdings has increased by \$19.7million to \$265.3million, mainly due to prefunding of debt and placing it on short term deposits.

4.14 Water Supply

| Financial Summary \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
|---|---------------------------------|----------------|------------|----------------|-------------------------|----------------|----------|----------------|
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Operating revenue | 6,876 | 6,841 | 35 | 6,636 | 27,365 | 27,365 | - | 27,154 |
| Operating expenditure | 8,416 | 8,913 | 497 | 8,914 | 35,586 | 35,586 | - | 33,252 |
| Operational Surplus / (deficit) before other items | (1,540) | (2,072) | 532 | (2,278) | (8,221) | (8,221) | - | (6,098) |
| Net capital expenditure | 866 | 1,970 | 1,104 | 1,306 | 8,125 | 8,125 | - | 10,069 |

Overall a favourable operating variance of \$532k compared to budget. Water Supply is forecasting to be on budget by year end. GWRC has entered into an interim agreement with Wellington Water Limited to transfer the full staff budgets from 19th September 2014 until 30 June 2015. GWRC Water Supply will also contribute to the administration costs of Wellington Water Limited.

Operating revenue was \$35k higher than budget due to:

- Investment revenue being \$21k higher than budget and forecasted to be \$50k higher than budget at year end. We continue to earn higher than budget interest rates on our Asset Rehabilitation Fund.

Operating expenditure was \$497k lower than budget due to:

- Resource costing recoveries are \$70k below budget due to the slow start of 2014/15 projects.
- Materials and supplies spend is \$275k under budget due to timing of payments. We are expecting increases as we move into summer, especially in the area of chemicals and power.
- Depreciation is \$114k under budget reflecting the 30 June 2014 yearend adjustments made to asset values.

Capital expenditure is under budget. Projects are progressing however as a result of timing of payments and traditionally quiet first quarter, these are below budget.

4.15 Forecast to 30 June 2015

The forecast operating deficit is in line with budget which includes absorbing integration costs with the new entity Wellington Water Limited.

4.16 Funding Impact Statement

| Greater Wellington Regional Council Funding Impact Statement | | | | | | | | |
|--|---------------------------------|----------------|----------------|---------------|-------------------------|-----------------|--------------|----------------|
| Funding Impact Statement \$(000)'s | Period ending 30 September 2014 | | | | Year ended 30 June 2015 | | | |
| | Actual | Budget | Variance | Last Year | Forecast | Budget | Variance | Last Year |
| Targeted Rates | 16,342 | 16,342 | - | 15,707 | 65,368 | 65,368 | - | 62,828 |
| General Rate | 7,929 | 7,792 | 137 | 7,263 | 31,170 | 31,170 | - | 30,252 |
| Regional Rates | 24,271 | 24,134 | 137 | 22,970 | 96,538 | 96,538 | - | 93,080 |
| Regional Water Supply Levies | 6,569 | 6,569 | - | 6,409 | 26,276 | 26,276 | - | 25,635 |
| Warm Greater Wellington Rates | 488 | 686 | (198) | 428 | 2,742 | 2,742 | - | 1,713 |
| Grants and Subsidies Revenue | 10,669 | 12,559 | (1,890) | 11,494 | 50,574 | 50,718 | (144) | 52,174 |
| Other Operating Revenue | 8,107 | 7,456 | 651 | 11,371 | 28,522 | 28,768 | (246) | 45,054 |
| Total Operating Revenue | 50,104 | 51,404 | (1,300) | 52,672 | 204,652 | 205,042 | (390) | 217,656 |
| Operational Costs | 28,640 | 30,418 | 1,778 | 30,264 | 119,938 | 120,767 | 829 | 124,990 |
| Grants and Subsidies Expenditure | 19,172 | 21,375 | 2,203 | 19,781 | 84,220 | 84,420 | 200 | 82,740 |
| Finance Costs | 2,545 | 2,551 | 6 | 2,204 | 10,760 | 10,760 | - | 9,424 |
| Total Operating Expenditure | 50,357 | 54,344 | 3,987 | 52,249 | 214,918 | 215,947 | 1,029 | 217,154 |
| Operating Surplus / (Deficit) before Transport Improvements | (253) | (2,940) | 2,687 | 423 | (10,266) | (10,905) | 639 | 502 |
| Transport Improvement revenue | 4,991 | 5,523 | (532) | 2,186 | 21,544 | 21,400 | 144 | 11,843 |
| Transport Improvement expenditure | (1,735) | (2,645) | 910 | (1,344) | (13,202) | (13,002) | (200) | (8,256) |
| Operating Surplus / (Deficit) from Transport Improvements | 3,256 | 2,878 | 378 | 842 | 8,342 | 8,398 | (56) | 3,587 |
| Operating Surplus before other movements | 3,003 | (62) | 3,065 | 1,265 | (1,924) | (2,507) | 583 | 4,089 |
| Revaluation of interest rate swaps and stadium advance | - | - | - | - | 159 | 159 | - | 3,868 |
| Revaluation of Transport Interest free debt | - | - | - | - | - | - | - | (1,560) |
| Revaluation of forestry (ETS and Trees) | - | - | - | - | - | - | - | 17,335 |
| Forestry cost of goods sold | (6) | - | (6) | (242) | (5) | - | (5) | (682) |
| Revaluation PPE | - | - | - | - | - | - | - | 27,600 |
| Warm Greater Wellington | - | - | - | - | (2) | (2) | - | - |
| Total other movements | (6) | - | (6) | (242) | 152 | 157 | (5) | 46,561 |
| Operating Surplus / (Deficit) | 2,997 | (62) | 3,059 | 1,023 | (1,772) | (2,350) | 578 | 50,650 |
| Add Back Non Cash Items | 4,607 | 4,737 | (130) | 4,890 | 18,479 | 18,479 | - | (46,513) |
| Cash operating surplus/(deficit) | 7,604 | 4,675 | 2,929 | 5,913 | 16,707 | 16,129 | 578 | 4,137 |
| Less: | | | | | | | | |
| Net capital expenditure | 5,294 | 6,931 | (1,637) | 2,601 | 22,703 | 22,703 | - | 23,331 |
| Debt movements | (21,728) | (7,720) | (14,008) | (65,666) | (59,412) | (59,412) | - | (29,310) |
| Investment movements | 53,558 | 4,663 | 48,895 | 68,476 | 50,602 | 50,602 | - | 31,517 |
| Working capital movements | (44,728) | (8,549) | (36,179) | (11,324) | (30,600) | (30,022) | (578) | (29,675) |
| Net Funding Surplus / (Deficit) | - | - | - | - | - | - | - | - |

4.17 Balance Sheet

| Greater Wellington Regional Council | | | |
|--|-----------------------|------------------|------------------|
| Balance Sheet | | | |
| \$(000)'s | September 2014 | June 2015 | June 2014 |
| | Actual | Budget | Actual |
| Bank | 7 | 27,695 | 19,516 |
| Receivables | 3,405 | 18,620 | 16,052 |
| Accrued Revenue and Prepayments | 28,123 | 14,542 | 13,055 |
| Inventory | 3,142 | 2,733 | 3,113 |
| Total Current Assets | 34,677 | 63,590 | 51,736 |
| Other Investments | 118,941 | 49,028 | 56,856 |
| Forestry Investments | 463 | - | 38,778 |
| Derivative Financial Instruments | (135) | - | 2,884 |
| Investment in Subsidiaries | 96,845 | 146,130 | 96,845 |
| Total Investments | 216,114 | 195,158 | 195,363 |
| Fixed Asset at cost or valuation | 903,802 | 897,800 | 900,939 |
| less Accumulated Depreciation | (52,373) | (68,813) | (47,961) |
| Net Fixed Assets | 851,429 | 828,987 | 852,978 |
| Capital Works In Progress | 14,443 | 9,500 | 11,618 |
| Non Current Assets | 1,081,986 | 1,033,645 | 1,059,959 |
| Total Assets | 1,116,663 | 1,097,235 | 1,111,695 |
| less: | | | |
| Current Liabilities | 31,253 | 23,663 | 108,775 |
| Non Current Liabilities | 215,754 | 214,000 | 124,627 |
| Total Liabilities | 247,007 | 237,663 | 233,402 |
| Net Assets | 869,656 | 859,572 | 878,293 |
| Total Retained Earnings | 376,862 | 372,806 | 375,365 |
| Asset Revaluation Reserves | 465,250 | 466,375 | 476,338 |
| Other Reserves | 27,544 | 20,391 | 26,590 |
| Total Ratepayer Funds | 869,656 | 859,572 | 878,293 |

4.18 Treasury Compliance

COMPLIANCE WITH TREASURY RISK MANAGEMENT POLICY

As at 30 September 2014

| Total Council Limit Compliance Analysis | Compliant | | | | Compliant | | |
|--|-----------|----|----------|--|--|----|----------|
| | Yes | No | actual % | | Yes | No | actual % |
| Debt Interest Rate Policy Parameters | | | | Countreparty credit exposure with New Zealand registered banks which have a credit rating of at least A-, long term, and A2 short term | ✓ | | |
| Current | 50% - 95% | ✓ | 73% | Other countreparty exposure within policy limits | ✓ | | |
| year 1 | 45% - 95% | ✓ | 63% | | | | |
| year 2 | 40% - 90% | ✓ | 67% | | | | |
| year 3 | 35% - 85% | ✓ | 61% | | | | |
| year 4 | 30% - 80% | ✓ | 46% | | | | |
| year 5 | 25% - 75% | ✓ | 34% | | | | |
| year 6 | 15% - 70% | ✓ | 27% | | | | |
| year 7 | 5% - 65% | ✓ | 20% | | | | |
| year 8 | 0% - 60% | ✓ | 19% | | | | |
| year 9 | 0% - 55% | ✓ | 15% | | | | |
| year 10 | 0% - 50% | ✓ | 13% | | | | |
| year 11 | 0% - 25% | ✓ | 9% | | | | |
| year 12 | 0% - 25% | ✓ | 2% | | | | |
| year 13 onwards | 0% - 25% | ✓ | 0% | | | | |
| | | | | Maximum countreparty exposure with a NZ registered bank is within \$80 million limit | ✓ | | |
| | | | | The repricing of liquid financial investments are to occur within the following timebands | | | |
| | | | | 0 -1 year | 40% - 100% | ✓ | 100% |
| | | | | 1 - 3 years | 0% - 60% | ✓ | 0% |
| | | | | 3 - 5 years | 0% - 40% | ✓ | 0% |
| | | | | 5 -10 years | 0% - 20% | ✓ | 0% |
| | | | | Core Council External Borrowing Limits - Ratios | | | |
| | | | | Net interest / Total Revenue < 20% | ✓ | | 0.0% |
| The maturity of total external debt less liquid financial investments to fall within the following timebands | | | | Net Debt / Total Revenue < 250% | ✓ | | 0.0% |
| 0 - 3 years | 15% - 60% | | ✓ | 14% | Net interest / Annual rates and levies < 30% | ✓ | 0.0% |
| 3 - 5 years | 15% - 60% | ✓ | | 48% | Liquidity > 110% | ✓ | 133% |
| > 5 years | 10% - 60% | ✓ | | 38% | | | |

* Note the minor non-compliance above relates to the large amount of short-term deposits. This has resulted from debt pre-funding and forestry sale proceeds. This effectively reduced the net debt maturing in this band

5. The decision making process and significance

No decision is being sought in this report.

6. Recommendations

That the Committee:

1. ***Receives the report.***
2. ***Notes the content of the report.***

Report prepared by:

Chris Gray
Finance Manager

Report approved by

Mike Timmer
Treasurer/Acting Chief
Financial Officer

Report approved by:

Greg Campbell
Chief Financial Officer